

# **Section C**

Revenue Sources



# **REVENUE SOURCES**

For the 2025-2026 biennium, the City's total budgeted resources amount to \$222.3 million, which consists of \$108.4 million in 2025 and \$113.8 million in 2026. This section of the budget focuses on the City's major revenue sources (see Figure 1), the internal and external factors that affect revenue estimates, and the 2025-2026 budgetary impacts.

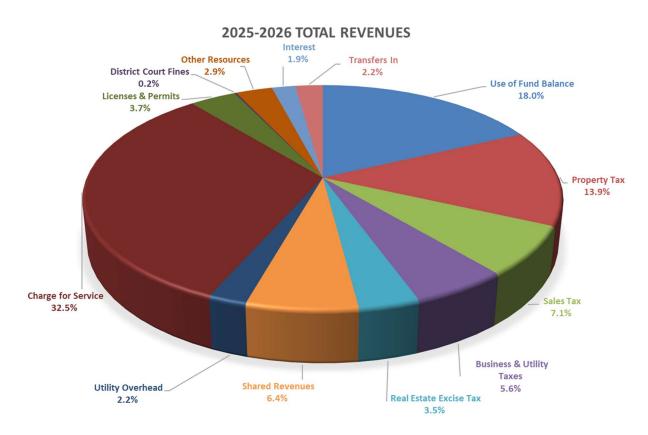


Figure 1

# **Property Tax**

Property tax is the City's largest single revenue source, accounting for 13.9% of total budgeted resources in 2025-2026. In the General Fund, which encompasses most of the City's general government services, property tax comprises 37.1% of total budgeted resources in 2025-2026.

#### Types of Property Tax

There are two types of property tax collected by the City: *regular levy* and *voter approved levy*. The *regular levy* portion may be used for any purpose the City deems necessary. On Mercer Island, as in most cities, the *regular levy* primarily supports the General Fund.

A *voter approved* levy represents a property tax increase over and above the *regular levy* and is typically authorized for a specific purpose. There are two types of *voter-approved levies*: *excess levy* and *levy lid lift*. An *excess levy* is dedicated to paying the principal and interest on debt issued for capital projects or major equipment purchases. The City does not have any excess levies. A *levy lid lift* is usually dedicated to funding specific general government operations and/or capital improvements.

The City has one levy lid lift currently in effect, the 2022 Parks Maintenance and Operations levy, also known as the "2022 Parks Levy." The new Parks Levy passed the November 8, 2022 General Election with a 64.12% majority. The 2022 Parks Levy pays for maintenance and operations of parks and open spaces, playground replacements, and forest restoration. The 16-year 2022 Parks Levy replaced a similar parks levy that was set to expire in 2023. The previous 2008 parks levy ended one year early in 2022 and was replaced by the 2022 Parks levy.

The 2022 Parks levy consists of the same components of the prior levy while also adding capital funding for playground replacement projects and forest management plan projects. The total amount for 2025 and 2026 is \$1,662,082 and \$1,678,702, respectively.

#### Establishing the Property Tax Rate

Each November, as required by Washington State law, the City Council sets the property tax levy for the coming year. The City's regular levy and levy lid lifts are annually limited to a 1% increase or the rate of inflation as measured by the Implicit Price Deflator (IPD), whichever is less. The IPD is not the same as the Consumer Price Index for Urban Wage and Clerical Workers (CPI-W). Also included with the annual increase is an allowance for new construction, which includes the property tax revenue generated by newly constructed and improved residential and commercial properties.

#### **Determining the Property Tax Rate**

The property tax rate is determined by dividing the total annual levy amount by the assessed valuation per \$1,000. Mercer Island's levy rate fluctuates based on changes in assessed valuation, taking the 1% optional increase, and voter approved levies. The City's levy rate in 2014-2024 is provided in Figure 2.

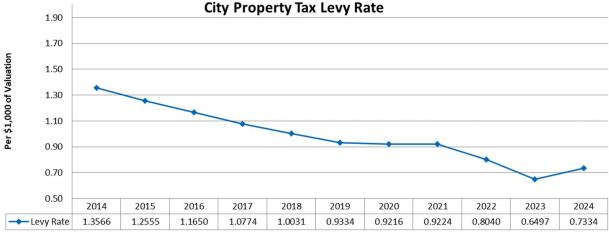


Figure 2

For the owner of a home with a \$1,912,000 assessed value — which is the median assessed value on Mercer Island for the 2024 tax year — the 2024 levy rate (per \$1,000 assessed valuation), the 2024 levy amount, and the percentage breakdown by taxing jurisdiction are presented in Figure 3. The homeowner's total property taxes in 2024 amount to \$13,154.08.

Property Taxes for a Median Assessed Value	2024	2024	% of Total		
Household by Taxing Jurisdiction	Levy Rate	Levy Amount	2024 Levy		
State School Fund	2.5175	4,813	37%		
School District	1.4352	2,744	21%		
King County	1.3379	2,558	19%		
City of Mercer Island	0.7334	1,402	11%		
Library	0.2888	552	4%		
EMS	0.2268	434	3%		
Sound Transit	0.1648	315	2%		
Port	0.1047	200	2%		
Flood Zone	0.0707	135	1%		
Ferry District	-	-	0%		
Total	6.8798	\$ 13,154			

Figure 3

A total of ten jurisdictions have taxing authority on Mercer Island, including the City. The largest portion of the levy relates to schools, with 37% going to the State School Fund and 21% to the Mercer Island School District. King County and the City are the next largest taxing jurisdictions. The 12% remaining total levy relates to the King County Library District, the King County Emergency Medical Services (EMS) Levy, the Port of Seattle, the King County Flood Zone District, and the King County Ferry District.

Figure 4 depicts the total property tax revenues the City received from 2014 through 2023, the projected amount for 2024, along with the 2025 and 2026 budget amounts.

#### Property Tax 2014-2026 (\$ in millions)

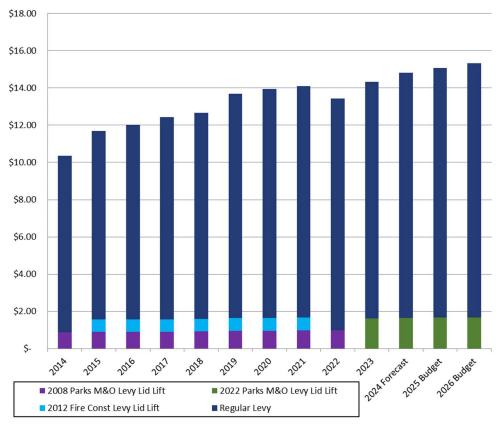


Figure 4

#### **Levy Considerations for 2025-2026**

- The regular levy for 2025 and 2025 includes a 1% optional increase plus "new construction," which represents new property tax revenue from newly constructed and improved residential and commercial properties. Most of the regular levy in 2025 and 2026 is distributed to the General Fund. The dedicated portions of the regular levy are for the following:
  - LEOFF I long-term care reserve in the General Fund (\$83,000 in 2025 and 2026);
  - Community Center technology, equipment, and furnishings sinking fund in the Technology & Equipment Fund (\$18,000 is transferred from the General Fund in 2025 and 2026);
  - Fire apparatus sinking fund in the Equipment Rental Fund with \$169,958 in 2025 and \$171,657 in 2026); and,
  - Pension benefits reserve in the Firefighters' Pension Fund (\$26,410 in 2025 and 2026).
- The 2022 Parks Maintenance and Operations levy lid lift pays for maintaining and operating City open spaces, park, and recreation facilities, and funds playground replacements, operations and maintenance of Luther Burbank Park, and forest restoration at Pioneer Park. The total levy amount for 2025 is \$1,662,082, which includes the 1% optional increase.
  - Of the total annual levy amount, \$911,897 is budgeted for parks capital projects in the Capital Improvement Fund. The remaining balance is budgeted for parks maintenance and operations in the General Fund.
- The City anticipates receiving \$276,307 in 2025 from the 2020 King County Parks, Trails, and Open Space levy. This levy is set to expire in 2025, pending voter approval to renew.

#### 2023-2026 Budgetary Impact

Revenues	2023 Actual	2024 Forecast	2025 Budget	2026 Budget
General Fund			· · <b>G</b> · ·	<b>3</b>
Regular Levy (General Purpose)	\$12,599,652	\$13,075,738	\$13,305,331	\$13,554,274
Regular Levy (LEOFF 1 Long-Term Care)	83,000	83,000	83,000	83,000
Regular Levy (Community Center Sinking Fund)	18,000	18,000	18,000	18,000
2022 Parks M&O Levy Lid Lift	729,192	742,757	750,185	757,686
Capital Improvement Fund - Parks M&O Levy Lid Lift				
Luther Burbank Small Capital	110,786	112,211	113,333	114,466
Pioneer Park Forest Management	77,550	78,548	79,333	80,127
Open Space & Vegetation Management	65,464	66,307	66,970	67,639
Playground Replacement Funding	413,183	418,499	422,684	426,910
Forest Management Plan Funding	224,417	227,305	229,578	231,873
Equipment Rental Fund				
Regular Levy (Fire Apparatus Sinking Fund)	166,609	168,275	169,958	171,657
2012 Fire Station & Fire Rescue Truck Levy Lid Lift	-	-	-	-
Firefighters Pension Fund - Regular Levy	26,410	26,410	26,410	26,410
Total Levied by City	\$14,514,263	\$15,017,048	\$15,264,780	\$15,532,043
King County Parks Levy	253,249	263,149	276,307	-
Total Property Taxes	\$14,767,512	\$15,280,197	\$15,541,087	\$15,532,043

Figure 5

# **Utility Taxes**

Under Washington State law, cities are granted the authority by a vote of the City Council to levy a business and occupation tax on public and private utilities known as the utility tax. Utility taxes are levied on the gross operating revenues that utilities earn from operations within the boundaries of the

City. The tax applies to electric, natural gas, water, sewer, storm and surface water, solid waste, telephone, and cable television utilities.

Legislation limits the tax rate on electric, natural gas, and telephone utilities to 6% without voter approval. There are no legislative limitations on the tax rates for other public or private utilities. Mercer Island currently levies a 6% utility tax on electric, natural gas, and telephone utilities; a 7% utility tax on solid waste and cable television utilities; and a 5.3% utility tax on the City's water, sewer, and storm water utilities. For comparison, according to the Association of Washington Cities' 2024 Tax and User Fee survey, the average utility tax rate is 8.79% for water, 8.7% for sewer, and 8.2% for storm water utilities.

The actual (2014-2023) and projected (2024-2026) utility tax revenues are displayed in the following graph:

# Utility Tax 2014-2026

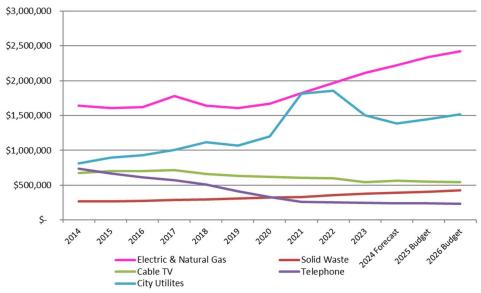


Figure 6

#### 2023-2026 Budgetary Impact

Revenues	2023 Actual	2024 Forecast	2025 Budget	2026 Budget
General Fund				
Electric and Natural Gas	\$2,108,704	\$2,220,254	\$2,337,928	\$2,419,755
Solid Waste	375,012	391,438	407,736	424,712
Cable Television	544,053	563,781	552,506	541,456
Telephone	246,708	240,259	237,137	234,054
City Utilities (Water, Sewer & Storm Water)	1,500,069	1,383,445	1,448,467	1,516,545
Total Utility Taxes	\$4,774,546	\$4,799,177	\$4,983,773	\$5,136,521

Figure 7

## **Sales Tax**

Sales tax is levied on the sale of consumer goods (except most food products and some services) and construction. On Mercer Island, the construction sector is the largest generator of sales tax dollars (40.6% of total in 2023), followed by the retail and wholesale trade sector (29.8% of total), the administrative and support services sector (7.8% of total), and the food services sector (4.6% of total). The amount of sales tax revenue fluctuates from year to year due to changes in the economy, consumer buying habits, and the level of construction activity on Mercer Island.

The total general sales tax rate on Mercer Island is 10.20%. Similar to property tax, the City receives only a small portion of the total sales tax revenue generated on Mercer Island. Of the 10.20% tax rate, only 0.85% is remitted to the City, with the remainder distributed to the State (6.5%), King County (1.35%), and other public agencies (1.5%). An additional 0.3% sales tax is collected by Washington State on vehicle sales and leases to fund transportation improvements. The distribution of the sales tax rate is displayed in Figure 8. The 0.85% general sales tax remitted to the City of Mercer Island is accounted for in the General Fund.

Jurisdiction	Rate %
State of Washington	6.50%
King County	1.35%
Regional Transit	1.40%
City of Mercer Island	0.85%
Criminal Justice	0.10%
Total General Sales Tax	10.20%
Auto Sales/Leases	0.30%
Total Auto Sales/Lease Rate	10.50%
Et	

Figure 8

The City also receives a portion criminal justice sales tax (0.1%), which is a King County voter approved optional sales tax dedicated to funding criminal justice programs. The State collects this optional tax and retains 1.5% for administration. Of the amount remaining, 10% is distributed to the county and 90% is distributed to cities based on population.

The actual (2014-2023) and projected (2024-2026) sales tax revenues are broken down into general and criminal justice restricted components in Figure 9. Taken together, sales tax revenues are projected to increase by 3.7% in 2025 and 4.0% in 2026 due to an anticipated easing of inflationary pressures on consumer spending.

#### Sales Tax 2014-2026

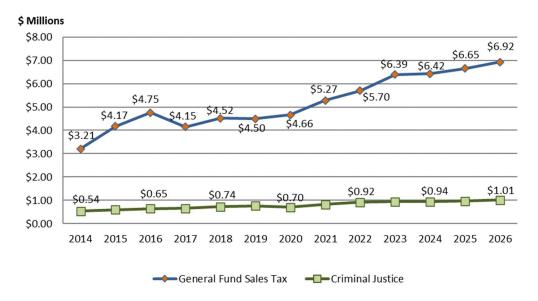


Figure 9

Revenues	2023 Actual	2024 Forecast	2025 Budget	2026 Budget
General Fund (General Sales Tax)	\$6,395,651	\$6,420,029	\$6,659,111	\$6,925,475
General Fund (Criminal Justice Sales Tax)	941,734	944,559	979,734	1,018,924
Total Sales Taxes	\$7,337,385	\$7,364,588	\$7,638,845	\$7,944,399

Figure 10

#### **Real Estate Excise Tax**

The Real Estate Excise Tax (REET) is levied on all sales of real estate, measured by the full selling price, including the amount of any liens, mortgages, and other debts given to secure the purchase. The State levies this tax at a rate of 1.28%. Local governments are also authorized to impose a local REET of up to 0.5%. All cities and counties may levy a quarter percent tax, described as the "first quarter percent of the real estate excise tax or REET 1." In addition, cities and counties planning under the Growth management Act have the authority to levy a second quarter percent tax known as REET 2.

REET 1 (RCW 82.46.010) revenues are restricted to spending for capital projects that are listed in the capital facilities plan element of the City's comprehensive plan where capital projects are defined as: public works projects of a local government for planning, acquisition, construction, reconstruction, repair, replacement, rehabilitation, or improvement of streets; roads; highways; sidewalks; street and road lighting systems; traffic signals; bridges; domestic water systems; storm and sanitary sewer systems; parks; recreational facilities; law enforcement facilities; fire protection facilities; trails; libraries; administrative and judicial facilities.

REET 2 (RCW 82.46.035) revenues provide funding for cities to finance capital improvements required under the Growth Management Act. As amended, REET 2 capital projects are defined as: public works projects of a local government for planning, acquisition, construction, reconstruction, repair, replacement, rehabilitation, or improvement of streets, roads, highways, sidewalks, street and road lighting systems, traffic signals, bridges, domestic water systems, storm and sanitary sewer systems, and planning, construction, reconstruction, repair, rehabilitation, or improvements of parks.

REET revenue can vary significantly from year to year because property sales are dependent on economic conditions and interest rates. In 2008, as the "Great Recession" took hold, the nation and the Puget Sound region experienced a major contraction in the housing market. REET revenues declined significantly in 2008, hitting bottom in 2009 as the number of home sales dropped from 608 in 2004, which represented the peak sales year, to 265 in 2008.

Over the past five years (2019-2023), the number of home sales has averaged 397 per year, and the average home sales price from homes sold for less than \$5 million increased from \$1.62 million in 2019 to \$2.13 million in 2023. The actual (2014-2023) and forecasted (2024-2026) REET revenues are shown in the chart below.

#### Real Estate Excise Tax 2014-2026

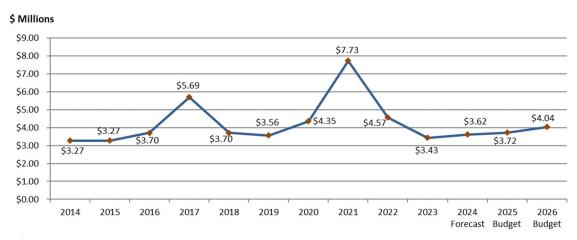


Figure 11

Over the past few years, home sales have slowly been decreasing from a fifteen year high of 530 sales in 2021, down to 303 and 290 in 2022 and 2023 respectively. Looking forward, it is expected that the number of home sales will increase due to interest rate cuts and the potential reduced costs of borrowing. REET revenue is projected to increase by 2.8% in 2025 and 8.6% in 2026.

The City's current CIP financing strategy for REET revenues utilizes:

- 100% of REET-1 revenues to fund parks, open space, and public building maintenance projects and to pay the debt service on the construction of the Community Center in the Capital Improvement Fund.
- 90% of REET-2 revenues to fund construction and maintenance of streets and pedestrian and bicycle facilities in the Street Fund, and 10% of REET-2 revenues directed to the Capital Improvement Fund.

#### 2023-2026 Budgetary Impact

Revenues	2023 Actual	2024 Forecast	2025 Budget	2026 Budget
Capital Improvement Fund (REET 1)	\$1,717,564	\$1,814,386	\$1,864,036	\$2,023,437
Capital Improvement Fund (REET 2)	171,399	181,439	186,404	202,344
Street Fund (REET 2)	1,542,593	1,632,948	1,677,633	1,821,094
Total Real Estate Excise Taxes	\$3,431,556	\$3,628,773	\$3,728,073	\$4,046,875

Figure 12

# **Business and Occupation Tax**

The City of Mercer Island collects a Business and Occupation tax from all active Business License holders with gross revenue more than \$150,000 per calendar year. The first \$150,000 of revenue per year is exempt from tax. Revenue of \$150,001 and above are taxed at a rate of .0010 with a \$20.00 minimum payment.

Taxpayers are required to file an annual B&O tax return by April 15<sup>th</sup> for the prior year. Taxpayers earning more than \$1.0 million a year are required to remit a quarterly B&O tax return. B&O tax revenues go into the General Fund to support general government services.

Revenues	2023 Actual					2026 Budget
General Fund	\$935,727	\$741,084	\$748,495	\$755,980		
Total B&O Taxes	\$935,727	\$741,084	\$748,495	\$755,980		

Figure 13

# **Utility Rates**

The City operates three separate utilities (Water, Sewer, and Storm Water), which are managed like a business, with customer charges funding all operating and maintenance costs as well as capital investments.

The following factors are considered in the 2025-2026 Preliminary Budget:

- Water Rates Customer charges pay for the cost of purchasing water from the City of Seattle
  and for operating, maintaining, and replacing the City's water storage and distribution system.
  An 8.0% increase has been proposed for 2025 and is anticipated for 2026, which equates to a
  \$11.40 and \$12.31 respectively on a typical single-family residential customer's bi-monthly
  water bill. These rate increases are primarily driven by the need to:
  - 1. Upsize water mains that do not meet the City's flow capacity standards.
  - 2. Repair and replace pressure reducing valves throughout the distribution system to maintain flow capacity standards.
  - 3. Fund multi-generational capital improvements that have reached the end of their useful
- Sanitary Sewer Rates Customer charges pay for the cost of operating, maintaining, and replacing the City's sanitary sewer system. A 4.5% increase has been proposed for 2025 and is anticipated for 2026, which equates to a \$3.08 and \$3.22 increase respectively on a typical single-family residential customer's bi-monthly sewer bill. These rate increases are primarily driven by the capital reinvestment needs of an aging sanitary sewer system.
- Sewage Treatment Rate This is a "pass through" charge assessed by King County, which
  provides wastewater treatment services to Mercer Island. A 5.75% increase is anticipated for
  2025 and a 7.00% increase for 2026, which equates to a \$6.34 and \$8.16 increase respectively
  on a typical single-family residential customer's bi-monthly sewer bill.
- Storm Water Rates Customer charges pay for the cost of operating, maintaining, and replacing the City's surface and storm water system. An 8.0% increase has been proposed for 2025 and is anticipated for 2026, which equates to a \$3.71 and \$4.01 respectively on every single-family residential customer's bi-monthly storm water bill. These rate increases are primarily driven by planned watercourse stabilization, drainage system extension, and culvert replacement projects.

	2023	2024	2025	2026
Revenues	Actual	Forecast	Budget	Budget
Water Fund	\$11,159,630	\$11,663,490	\$12,596,569	\$13,604,295
Sewer Fund	11,328,832	12,022,731	12,636,827	13,359,815
Storm Water Fund	2,563,724	2,761,152	2,999,045	3,228,968
<b>Total Utility Rate Revenues</b>	\$25,052,186	\$26,447,373	\$28,232,441	\$30,193,078

Figure 14

# **Development Fees**

The authority for cities in Washington to impose fees for development review and permitting is established and limited by RCW 82.02.020, which allows for "collecting reasonable fees from an applicant for a permit or other government approval to cover the cost to the city...of processing applications, inspecting and reviewing plans, or preparing [SEPA documents]."

In 2024, Finance and the Community Planning and Development Department effectively established a new special revenue fund. All revenues and expenditures tied to development services are tracked to the Development Services Fund, incorporated in the 2025-2026 biennial budget as Fund 180.

In November 2019, the City Council adopted the following target cost recovery levels for eligible CPD costs. These recovery targets have remained in place and are used for revenue projections for development related services through the 2025-2026 biennium.

- 95% for Building Services
- 90% for Planning Services
- 90% for Engineering Services

Actual and forecasted total development fees for the period 2015-2026 are shown in Figure 15.

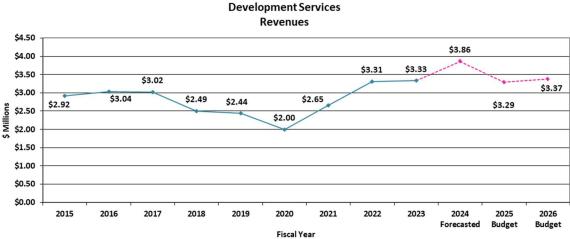


Figure 15

Overall, development fees are projected to decrease 15% in 2025 below 2024 forecasted levels, and to increase 3% in 2026 relative to the prior year. The spike in 2024 is directly related one-time revenues resulting from a mixed used development project in the Town Center.

Revenues	2023 Actual	2024 Forecast	2025 Budget	2026
			Buaget	Budget
General Fund	\$3,330,630	\$3,858,789	-	-
Development Services Fund	-	-	\$3,287,875	\$3,373,881
<b>Total Development Fees Revenues</b>	\$3,330,630	\$3,858,789	\$3,287,875	\$3,373,881

Figure 16

#### **State Shared Revenues**

State shared revenues are taxes and fees collected by the State and disbursed to municipalities based on population or other criteria. The primary shared revenues received by the City are the fuel tax (tax on gasoline consumption), marijuana excise tax, liquor excise tax and profits, vessel registration fees, criminal justice distributions, and the fire insurance premium tax.

#### Motor Vehicle Fuel Tax (Gas Tax)

This is a fixed tax, currently making up 49.4 cents of the per gallon price of gasoline, diesel, and other fuels. It applies to the volume, not the dollar amount, of the fuel sale. The Gas Tax is distributed to incorporated cities and towns based on population. The City's portion of the motor vehicle fuel tax is budgeted in the Street Fund and is used for street construction projects. The share of the motor vehicle fuel tax distributed to the City of Mercer Island is projected to increase 2.9% in 2025 and 3.0% in 2026.

# Marijuana Excise Tax

On November 6, 2012, Washington State voters passed Initiative 502. The initiative makes it legal for businesses holding the appropriate marijuana license(s) to produce, process, or make retail sales of marijuana for recreational use. The Liquor and Cannabis Board (LCB) administers and collects the 37% marijuana excise tax. The State distributes a portion of the tax collected to counties, cities, and towns on a per capita basis. The distribution formula depends not only on population, but also on marijuana retail sales as a proportion of total retail sales, as well as the number/total population of cities and counties that prohibit marijuana, which continues to be in flux as local governments act on regulating or prohibiting marijuana. Funds may only be distributed to jurisdictions that do not prohibit the siting of any state licensed marijuana producer, processor, or retailer (RCW 69.50.540). The share of the marijuana excise tax distributed to the City of Mercer Island is projected to increase 14.3% in 2025 and decrease 32.8% in 2026.

#### Liquor Excise Tax and Liquor Profits

Initiative 1183 was approved by Washington's voters in November 2011 "privatizing" the distribution and retail sale of liquor and ending the state's monopoly on liquor sales. Instead of a calculation based upon the profits generated from state run liquor sales, the revenue distribution is now based on the collection of license fees paid by retailers and distributors. In 2012 the state legislature passed a law permanently diverting \$2.5 million per quarter from the state liquor excise tax fund (for distribution to cities and counties) to the state general fund. The 2013-2015 state budget reduced the share of liquor excise taxes collected and remitted to cities and counties from 35% to 22.5%. The share of the liquor excise taxes and profits distributed to the City of Mercer Island are projected to decrease 0.8% in 2025 and increase 3.0% in 2026.

#### Vessel Registration Fees

Funds are allocated to counties with eligible boating safety programs approved by the State Parks and Recreation Commission. Distribution is based on the number of vessels registered in each

county. Counties can also further allocate this money to local jurisdictions with approved boating safety programs. The Mercer Island Marine Patrol division is a qualified boating safety program and receives a portion of the King County vessel registration fees. The share of vessel registration fees distributed to the City of Mercer Island are projected to increase by 1.8% in 2025 and 1.7% in 2026.

#### Criminal Justice Distributions

The State distributes dollars based on population for criminal justice purposes. These revenues are restricted for: 1) innovative law enforcement strategies; 2) implementation of DUI or other criminal justice statutes; 3) programs to help at risk children or child abuse victim resource programs; and 4) programs designed to reduce the level of domestic violence or to provide counseling for domestic violence victims. Criminal justice distributions are budgeted in the General Fund and are projected to increase 3.6% in 2025 and 0.4% in 2026.

#### • Fire Insurance Premium Tax

The state distributes taxes on fire insurance premiums, which must be deposited in a firefighter's pension fund to help pay the pension benefits due to pre-LEOFF I firefighter retirees. The fire insurance premium tax is projected to increase by 3% in 2025 and 2026.

# 2023-2026 Budgetary Impact

Revenues	2023 Actual	2024 Forecast	2025 Budget	2026 Budget
General Fund				
Liquor Excise and Profits	\$ 378,591	\$ 362,772	\$ 359,812	\$ 370,606
Marijuana Excise Tax	41,012	41,000	46,881	31,496
Vessel Registration Fees	70,052	84,793	86,327	87,763
Criminal Justice Population based distributions	45,370	42,500	44,039	44,197
Street Fund (Motor Vehicle Fuel Tax)	475,915	474,360	475,000	475,000
Firefighters Pension Fund (Fire Insurance Premium Tax)	39,913	40,319	41,500	42,745
Total State Shared Revenues	\$ 1,050,852	\$ 1,045,744	\$ 1,053,559	\$ 1,051,807

Figure 17

# **Emergency Medical Service Revenues**

The City of Mercer Island receives revenues in support of emergency medical services, which are provided by Eastside Fire and Rescue. Major revenues include that offset the cost for fire and emergency medical services include 1) King County Emergency Medical Services Levy, 2) BLS Ambulance Transport Fee, 3) Ground Emergency Medical Transport Revenues, and 4) Emergency Medical Service (EMS) utility charge.

- **King County EMS Levy** Beginning in 1990, the City began receiving a portion of the 25 cent King County property tax levy that was approved by voters for 911 emergency services. The King County levy was renewed for a six-year period beginning in 2020, with the 2020 levy rate set at \$0.265 per \$1,000 of assessed valuation. Distribution to municipalities is based on a formula that considers the number of calls for service, total assessed valuation, and the consumer price index (CPI-U).
- Ambulance Transport Fee Beginning March 2011, the Fire Department began charging a fee for transporting patients requiring non-emergency, basic life support to hospitals. The program was established to create a sustainable revenue source to support the cost of providing emergency medical services. In June 2021, the City Council updated the base transport fee and per mile

reimbursement based on the average of the closest neighboring public agencies who provide medical transport services.

- Ground Emergency Medical Transport In July 2020, the City enrolled in a Federal Emergency
  Medical Services (EMS) transportation fee program called Ground Emergency Medical Transport
  (GEMT) to recover costs associated with transports, specifically from Medicaid. Revenues are
  calculated annually, based on the number of emergency medical transports of patients covered by
  Medicaid. Eastside Fire and Rescue also participates in the GEMT program. GEMT revenues
  resulting from transports that originate on Mercer Island offset the fees for fire and emergency
  medical services provided by Eastside Fire and Rescue.
- Emergency Medical Service (EMS) Utility Charge This utility charge is adjusted each year based on the average cost of four firefighter positions, which were hired in 1996 to provide capacity to handle simultaneous EMS calls. In addition, the utility charges are adjusted every two years based on the EMS call history over the previous 2-year period. Starting in 2011, the demand portion of the rate was adjusted based on revenue expected to be collected from ambulance transport fees, resulting in a flat rate per equivalent service unit (ESU). A 5.81% increase has been proposed for 2025.

#### 2023-2026 Budgetary Impact

2023		2024		2025			2026
	Actual		Forecast		Budget		Budget
\$	734,167	\$	809,000	\$	833,270	\$	858,268
	482,481		247,930		315,000		315,000
	262,967		170,275		175,000		175,000
	678,109		746,235		790,241		813,948
\$	2,157,724	\$	1,973,440	\$	2,113,511	\$	2,162,216
	\$	\$ 734,167 482,481 262,967 678,109	\$ 734,167 \$ 482,481 262,967 678,109	\$ 734,167 \$ 809,000 482,481 247,930 262,967 170,275 678,109 746,235	\$ 734,167 \$ 809,000 \$ 482,481 247,930 262,967 170,275 678,109 746,235	Actual         Forecast         Budget           \$ 734,167         \$ 809,000         \$ 833,270           482,481         247,930         315,000           262,967         170,275         175,000           678,109         746,235         790,241	Actual       Forecast       Budget         \$ 734,167       \$ 809,000       \$ 833,270       \$ 482,481       \$ 247,930       315,000         262,967       170,275       175,000       678,109       746,235       790,241

Figure 18

#### Parks and Recreation Fees

The Parks and Recreation Department's operations have historically been funded from a variety of sources, including user, program and special event fees, grants, sponsorships, donations, and rental and lease fees. The Department's operations are classified into three functional areas: Recreation, Mercer Island Community and Events Center (MICEC), and Parks Maintenance. Each of the functional areas relies on a mix of revenue sources, which are briefly reviewed below.

- Recreation Includes athletics, health and fitness, outdoor aquatics, cultural and arts
  programming, and senior services, and relies primarily on program fees and community
  sponsorships.
- Mercer Island Community and Event Center The MICEC's primary source of funding is facility
  rental fees (short-term room rentals and long-term daycare space in the Annex). Additional
  revenues are generated through drop-in sports programs and membership passes for the fitness
  room. Facility rental rates are regularly evaluated and adjusted as needed.
- **Sports fields Maintenance** Includes facility rental fees and special use permit fees. These fees are intended to help offset the cost of maintaining sports fields.

		2023		2024		2025		2026
Revenues	Actual		Forecast		Budget		Budget	
General Fund								
Recreation	\$	237,082	\$	298,410	\$	270,000	\$	275,000
MI Community & Events Center		718,461		866,881		896,500		911,500
Sport Field Facility Rentals		217,674		138,827		205,000		205,000
Total Parks and Recreation Revenue	\$	1,173,217	\$	1,304,118	\$	1,371,500	\$	1,391,500

Figure 19

# **Thrift Shop Sales**

The Youth and Family Services Department (YFS) provides a broad range of human and community services to the residents of Mercer Island. The primary mission of the Thrift Shop is to raise money to help support the services of the YFS Department. Services include family and school-based counseling, senior adult outreach, substance abuse prevention and intervention, and emergency family assistance.

Thrift Shop revenues were significantly impacted in 2020 and 2021 by the COVID-19 Pandemic. City Council approved an expenditure budget amendment during the 2021 mid-biennial budget process to increase expenditures in 2022 and rebuild Thrift Shop operations. Staff anticipate revenues will increase 10% each year of the biennium above 2024 projections.

## 2023-2026 Budgetary Impact

Revenues	2023 2024 Actual Forecast		2025 Budget		2026 Budget		
YFS Fund (Thrift Shop)	\$ 1,571,418	\$	1,723,108	\$	1,895,000	\$	2,080,000
Total Thrift Shop Revenue	\$ 1,571,418	\$	1,723,108	\$	1,895,000	\$	2,080,000

Figure 20

# **Municipal Court Fines and Forfeits**

The revenue that is collected from fines, forfeitures, fees, costs, and penalties associated with the enforcement of ordinances and statutes is allocated to both the City of Mercer Island and the State of Washington. The type of statute violated determines the percentage of each payment that is retained by the City versus remitted to the State.

Court revenues are highly dependent on caseload. It is important to note that the court's responsibility does not end with the caseload filed in that calendar year. In most cases, the court has jurisdiction over criminal cases for two years. For DUI matters, jurisdiction continues for five years. The Court continues to manage court cases, hold court hearings, and monitor cases for compliance with conditions until the end of the jurisdictional period. Court revenues are anticipated to decrease due to the shift in operations that was required as a result of City Hall's closure. The Court currently operates out of the neighboring town of Newcastle via a lease.

Revenues	2023 Actual	F	2024 orecast	2025 Budget	2026 Budget
General Fund - Municipal Court Fines	\$ 220,647	\$	149,453	\$ 175,000	\$ 185,000
Total Fines & Forfeits	\$ 220,647	\$	149,453	\$ 175,000	\$ 185,000

Figure 21

# **Cost Allocation Charges**

An established budgeting best practice in local government involves spreading the costs of internal services, such as attorney services, finance, and human resources, to the various City funds and programs that benefit from those services. This practice is referred to as "cost allocation." Cost allocation is a long-standing practice in the City of Mercer Island. Every year, the Finance Department uses a systematic approach to assign direct and indirect or "overhead" expenses to the departments, projects, funds, or other cost centers that benefit from them.

This interfund charge is determined through an indirect cost allocation model using various bases of allocation for distributing the overhead costs. Changes in interfund charges from year-to-year are directly related to annual changes in the bases of allocation used to distribute these costs.

In 2023, staff from the City Manager's Office and Finance Department set out to update the City's cost allocation methodology, a goal outlined in the 2023-2024 Biennial Budget. Staff evaluated best practices from the Government Finance Officers Association (GFOA), Washington State Auditor's Office, and the Municipal Research and Services Center (MRSC). Long-standing practices used in Mercer Island were compared to similar cities with recently updated Cost Allocation Plans.

In early 2024, the City Council Ad Hoc Finance Committee met with staff to review findings and discuss potential process improvements. On May 21, 2024, the City Council adopted an updated Cost Allocation Policy, Appendix B of the City's Financial Management Policies.

Figure 22 below outlines the cost allocation charges for the City's three Enterprise Funds (Water, Sewer, and Stormwater) and the newly established Special Revenue Fund, known as the Development Services Fund. Charges are associated with internal services paid for by the General Fund and facility-related expenses.

#### 2023-2026 Budgetary Impact

	2023	2024	2025	2026
Revenues	Actual	Forecast	Budget	Budget
Cost Allocation Charges to the General Fund				
Water Fund	\$ 369,533	\$ 397,770	\$ 714,828	\$ 748,134
Sewer Fund	287,058	307,901	488,699	511,863
Storm Water Fund	120,547	127,506	179,821	189,227
Development Services Fund	=	-	406,403	428,585
Total Cost Allocation Charges	\$ 777,138	\$ 833,177	\$ 1,789,751	\$ 1,877,809

Figure 22